UNIVERSITY OF MONTANA-WESTERN FOUNDATION DILLON, MONTANA

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

FOR THE YEARS ENDED JUNE 30, 2021 and 2020

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Dennis W. Peck, CPA Kevin D. Peck, CPA

INDEPENDENT AUDITOR'S REPORT

Board of Directors University of Montana-Western Foundation Dillon, MT 59725

We have audited the accompanying financial statements of the University of Montana-Western Foundation (a nonprofit organization), which comprise the statement of financial position as of June 30, 2021 and 2020, and the related statements of activities functional expenses and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the University of Montana-Western Foundation as of June 30, 2021 and 2020, and the results of their activities and changes in net assets and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Peck & Peck, CPAs PC

Dillon, Montana November 12, 2021

University of Montana-Western Foundation Statement of Financial Position As of June 30, 2021 and 2020

	2021	2020
Assets		
Cash and cash equivalents	\$ 533,975	\$ 225,226
Pledges receivable, net	400,897	-
Accrued investment income	34,891	27,108
Vehicle (net of accumulated depreciation, \$36,000)	7,427	7,427
Unrestricted investments	1,278,014	1,257,251
Temporarily restricted investments	1,328,580	992,728
Endowment investments	7,416,028	5,899,921
Total Assets	\$ 10,999,812	\$ 8,409,661
Liabilities		
Accounts payable	\$ 7,249	\$ 7,835
PPP Loan		5,900
Total Liabilities	7,249	13,735
Net Assets		
Unrestricted	1 206 175	1 279 070
Undesignated	1,296,175	1,278,979
	1,296,175	1,278,979
Temporarily restricted	2,077,053	1,217,027
Permanently restricted	7,619,335	5,899,920
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Total Net Assets	10,992,563	8,395,926
Total Liabilities and Net Assets	\$ 10,999,812	\$ 8,409,661

University of Montana-Western Foundation Statement of Activities For the Year Ended June 30, 2021

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support and Revenue				
Contributions	\$ 22,847	\$ 1,658,851	\$ 439,729	\$ 2,121,427
Special events	14,141	-	-	14,141
Management income	46,572	-	-	46,572
Rental income	-	25,144	-	25,144
Net investment income	39,085	318,017	1,279,686	1,636,788
Net assets released from restrictions	1,141,986	(1,141,986)		
Total Support and Revenue	1,264,631	860,026	1,719,415	3,844,072
Expenses				
University support				
Scholarships given	512,168	-	-	512,168
Academics and institutional	543,613			543,613
Total University Support	1,055,781	-	-	1,055,781
Supporting services				
Fundraising	149,066	_	-	149,066
General and administrative	42,588	-	_	42,588
Total Expenses	1,247,435		_	1,247,435
Change in Net Assets	17,196	860,026	1,719,415	2,596,637
Net Assets, Beginning of Year	1,278,979	1,217,027	5,899,920	8,395,926
Net Assets, End of Year	\$ 1,296,175	\$ 2,077,053	\$ 7,619,335	\$ 10,992,563

University of Montana-Western Foundation Statement of Activities For the Year Ended June 30, 2020

	_U	nrestricted		emporarily Restricted	Permanently Restricted		Total
Support and Revenue							
Contributions	\$	1,019,802	\$	634,022	\$ 151,800	\$	1,805,624
Special events		3,886		-	-		3,886
Management income		46,206		-	-		46,206
Rental income		-		24,652	-		24,652
Net investment income		83,592		106,228	(28,509))	161,311
Net assets released from restrictions		844,749		(844,749)			<u>-</u>
Total Support and Revenue		1,998,235		(79,847)	123,291	_	2,041,679
Expenses							
University support							
Scholarships given		476,507		-	-		476,507
Academics and institutional		308,395	_				308,395
Total University Support		784,902		-	-		784,902
Supporting services							
Fundraising		174,685		_	-		174,685
General and administrative		36,920		-	-		36,920
Total Expenses		996,507		<u>-</u>	-	_	996,507
Change in Net Assets		1,001,728		(79,847)	123,291		1,045,172
Net Assets, Beginning of Year		277,251		1,296,874	5,776,629	_	7,350,754
Net Assets, End of Year	\$	1,278,979	\$	1,217,027	\$ 5,899,920	\$	8,395,926

University of Montana-Western Foundation Statement of Functional Expense For the Year Ended June 30, 2021

	 Jniversity Support	Fu	ndraising	Administrativ and General	e 	Total
Direct University support	\$ 963,989	\$	-	\$	- 5	963,989
Accounting and auditing	-		-	7,25)	7,250
Advertising and promotion	4,200		121,269		-	125,469
Dues and subscriptions	1,350		-	320)	1,670
Entertainment and meetings	5,117		-	563	3	5,680
Gifts	7,769		-		-	7,769
Insurance	7,557		-	650)	8,207
Office supplies, printing and postage	360		-	2,74)	3,100
Salaries and fringe benefits	62,303		27,797	27,79	7	117,897
Travel and meals	 3,136			3,26	<u> </u>	6,404
Total	\$ 1,055,781	\$	149,066	\$ 42,58	3 5	1,247,435

University of Montana-Western Foundation Statement of Functional Expense For the Year Ended June 30, 2020

	niversity Support	_Fu	ndraising	Administrative and General		Total
Direct University support	\$ 743,793	\$	_	\$ -	\$	743,793
Accounting and auditing	-		-	6,750	ı	6,750
Advertising and promotion	-		153,469			153,469
Dues and subscriptions	2,710		-	905		3,615
Entertainment and meetings	4,628		-	946	•	5,574
Gifts	949		-			949
Insurance	7,269		-	650		7,919
Office supplies, printing and postage	2,850		-	3,897		6,747
Salaries and fringe benefits	17,444		21,216	21,215		59,875
Travel and meals	 5,259			2,557	-	7,816
Total	\$ 784,902	\$	174,685	\$ 36,920	\$	996,507

University of Montana-Western Foundation Statement of Cash Flows For the Years Ended June 30, 2021 and 2020

	2021	2020
Cash Flows From Operating Activities:		
Change in net assets	\$ 2,596,637	\$ 1,045,172
Adjustment to reconcile change in net assets to net cash	, -,,	-,,
used in operating activities:		
Decrease in pledges receivable, net	(400,897)	-
(Increase) decrease in accrued investment income	(7,783)	7,322
Increase (decrease) in accounts payable	(602)	(7,851)
Net realized and unrealized gains on investments	(1,498,174)	(15,709)
Permanently restricted contributions	(439,729)	(151,800)
Net cash provided by operating activities	249,452	877,134
Cash Flows From Investing Activities:		
Purchase of investment securities	(3,674,380)	(4,450,966)
Proceeds from redemption of investment securities	3,293,948	3,411,911
Net cash used in investing activities	(380,432)	(1,039,055)
Cash Flows From Financing Activities:		
Permanently restricted contributions	439,729	151,800
Net cash provided from financing activities	439,729	151,800
Net increase (decrease) in cash and cash equivalents	308,749	(10,121)
Cash and cash equivalents, beginning of year	225,226	235,347
Cash and cash equivalents, end of year	\$ 533,975	\$ 225,226
Supplementary Data: Interest Paid	<u>\$</u>	<u>\$</u>

NOTE 1. Summary of Significant Accounting Policies

A summary of the significant accounting policies consistently applied in the preparation of the accompanying financial statements follows:

Nature of Activities

University of Montana-Western Foundation (the Foundation) was formed as a non-profit corporation under the laws for the State of Montana to promote the educational objectives of University of Montana-Western.

Basis of Accounting

The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America (GAAP), as codified by the Financial Accounting Standards Board.

Basis of Presentation

The Foundation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. Accordingly, net assets of the Foundation are classified and reported as follows:

Unrestricted net assets – net assets that are not subject to donor-imposed restrictions.

Temporarily restricted net assets – net assets subject to donor-imposed restrictions that may or will be met either by actions of the Foundation and/or the passage of time.

Permanently restricted net assets – net assets subject to donor-imposed restrictions that they be maintained permanently by the Foundation.

Revenue Recognition

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of donor restrictions.

All donor-restricted contributions are reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE 1. Summary of Significant Accounting Policies - continued

Income Taxes

The Foundation is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

Cash and Cash Equivalents

The Foundation considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Investments

Investments are composed of securities as managed by Wells Fargo Investment Management and Trust and real estate. All investments with readily determinable fair values are stated at fair value based upon quoted market prices. Unrealized gains and losses are included in the change in net assets. Restricted gains and investment income are generally reported as increases to temporarily restricted investment income and upon expiration of the restrictions are reclassified to unrestricted investment income. Investments with no readily determinable fair values are carried at cost.

Pledges Receivable

The Foundation reports unconditional promises to give (pledges) at net realizable value. An allowance for uncollectible pledges is estimated based upon the Foundation's collection history and is netted against the gross pledges receivable.

Fair Value of Financial Instruments

Cash, receivables and accounts payable, as reflected in the financial statements, approximate fair value due to the short-term nature of those instruments. The fair value of the Foundation's investments is estimated based on quoted market prices or other third party information for those investments, and are disclosed in NOTE 4.

Depreciation

The Foundation's vehicle is depreciated using the straight-line method of accounting for financial reporting purposes and amounted to \$0.

Fees

The Foundation assesses an administrative fee on the endowment investments based on the 18-month average of the endowment's market value. The annual fee was 1%. Total Foundation fees for the year ending June 30, 2021 and 2020, were \$50,711 and \$49,133 respectively.

NOTE 2. Cash

The total cash held by the Foundation at June 30, 2021 and 2020, includes \$0 and \$0 respectively in monies that are not covered by insurance provided by the federal government. It is the opinion of management that the solvency of the referenced financial institution is not of particular concern at this time.

NOTE 3. Pledges Receivable

Pledges receivable represent amounts due from donors for multiyear unconditional pledges. Pledges receivable are shown net of a discount on future collections. Payments on the pledges are expected to be received as follows:

	<u>2021</u>
Amounts due in:	
Less than one year	\$155,356
One to five years	286,109
Five years or more	_
Total pledges receivable	441,465
Less unamortized discount	(16,568)
Less allowance for uncollectible pledges receivable	(24,000)
Pledges receivable, net	\$400,897

Pledges receivable outstanding at June 30, 2021 and 2020, totaled \$400,897 and \$0, respectively.

NOTE 4. Investments and Fair Value Measurements

The FASB defines fair value as the price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market in an orderly transaction between market participants on the measurement date.

The standard establishes a fair value hierarchy which requires valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets as of the measurement date.
- Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3: Significant unobservable price inputs where there is little or no market activity for the asset or liability at the measurement date.

There are three general valuation techniques that may be used to measure fair value, as described below:

• Market Approach – Uses prices and other relevant information generated by market transaction involving identical or comparable assets or liabilities. Prices may be indicated by pricing guides, sales transactions, market trades or other sources;

NOTE 4. Investments and Fair Value Measurements - continued

- Cost Approach Based on the amount that currently would be required to replace the service capacity of an asset (replacement cost); and
- Income Approach Uses valuation techniques to convert future amounts to a single present amount based on current market expectations about the future amounts (includes present value techniques). Net present value is an income approach where a stream of expected cash flows is discounted at an appropriate market interest rate.

Investments are stated at fair value, determined based on quoted market prices, if available, or estimated using quoted market prices for similar securities. Cost is determined using the specific identification method. The Foundation determined the fair value of its marketable securities through the application of GAAP.

As required by GAAP, investments are classified within the level of lowest significant input considered in determining fair value. Investments classified within Level 3 whose fair value measurement considers several inputs may include Level 1 or Level 2 inputs as components of the overall fair value measurement.

Financial assets valued using Level 1 inputs are based on unadjusted quoted market prices with active markets. Financial assets valued using Level 2 inputs are based primarily on quoted prices for similar assets in active or inactive markets. Financial assets valued using Level 3 inputs are based on significant unobservable prices or inputs where there is little or no market activity for the asset at the measurement date. Level 3 assets include real estate fair value which was based on original purchase cost.

Investments measured at fair value at June 30, 2021, are summarized below:

		2021						
	Level 1	<u>Level 1</u> <u>Level 2</u> <u>Level 3</u>						
Unrestricted investments								
Cash and cash equivalents	\$ 68,918	\$ -	\$ -	\$ 68,918				
Government obligations	-	170,286	-	170,286				
Corporate bonds	-	153,268	-	153,268				
Mortgage pools & asset backed	-	14,249	-	14,249				
Fixed income mutual funds	23,809	-	-	23,809				
Equity securities and mutual funds								
Corporate stocks	473,802	-	-	473,802				
ETF	174,236	-	-	174,236				
Mutual funds	61,297	-	-	61,297				
Real estate			137,519	137,519				
Total unrestricted investments	\$802,692	<u>\$337,803</u>	<u>\$137,519</u>	<u>\$1,278,014</u>				

NOTE 4. Investments and Fair Value Measurements - continued

TVOTE INVESTMENTS AND THE VALUE	VICES UT CITICITY	ontinue.	<u>.</u>	Total Fair
	Level 1	Level 2	Level 3	<u>Value</u>
Temporarily restricted investments				
Cash and cash equivalents	\$ 80,284	\$ -	\$ -	\$ 80,284
Government obligations	-	198,368	-	198,368
Corporate bonds	-	178,545	-	178,545
Mortgage pools & asset backed	-	16,599	-	16,599
Fixed income mutual funds	27,735	-	-	27,735
Equity securities and mutual funds				
Corporate stocks	551,940	-	-	551,940
ETF	202,970	-	-	202,970
Mutual funds	72,139	-	-	72,139
Real estate				
Total temp restricted investments	<u>\$935,068</u>	<u>\$393,512</u>	<u>\$</u>	\$1,328,580
				Total Fair
	Level 1	Level 2	Level 3	Value
Permanently restricted investments				
Cash and cash equivalents	\$ 438,252	\$ -	\$ -	\$ 438,252
Government obligations	-	1,082,846	_	1,082,848
Corporate bonds	-	974,635	-	974,635
Mortgage pools & asset backed	-	90,612	-	90,612
Fixed income mutual funds	151,401	-	-	151,401
Equity securities and mutual funds				
Corporate stocks	3,012,916	-	-	3,012,916
ETF	1,107,966	-	-	1,107,966
Mutual funds	393,793	_	-	393,793
Real estate			163,605	<u>163,605</u>
Total perm restricted investments	<u>\$5,104,328</u>	<u>\$2,148,095</u>	<u>\$163,605</u>	<u>\$ 7,416,028</u>
Total investments	\$6,842,088	<u>\$2,879,410</u>	<u>\$301,124</u>	\$10,022,622

The table below rolls forward balances for Level 3 assets from July 1, 2020, through the year ended June 30, 2021:

	Real Estate
Balance as of July 1, 2020	\$ 301,124
Interest and dividends	-
Withdrawals	-
Unrealized gain	
Balance as of June 30, 2021	\$ 301,124

NOTE 4. Investments and Fair Value Measurements - continued

Transfers between levels due to changes in inputs are considered to take place at the end of the reporting period. There were no transfers between levels during 2021 or 2020. Unrealized gains on investments held at June 30, 2021 and 2020, were \$2,089,351 and \$1,067,294 respectively.

Investment returns for the year ended June 30, 2021, consisted of the following:

			Temporari	ly Per	manently		
	Unre	estricted	Restricte	ed R	Restricted	,	Total
Interest and dividends	\$	23,874	\$ 113,2	95 \$	1,446	\$	138,615
Net realized gain		5,316	62,9	50	407,850		476,116
Net change in							
unrealized gains		9,895	141,7	72	870,390	1	,022,057
	\$_	39,085	\$ 318,0	<u>17</u> \$,279,686	<u>\$1</u>	,636,788

Investment advisory fees are netted against interest and dividends. These fees totaled \$37,108 for the year ended June 30, 2021.

Investments measured at fair value at June 30, 2020, are summarized below:

		2020		
				Total Fair
	Level 1	Level 2	Level 3	<u>Value</u>
Unrestricted investments				
Cash and cash equivalents	\$101,514	\$ -	\$ -	\$ 101,514
Government obligations	-	88,618	-	88,618
Corporate bonds	-	150,858	-	150,858
Fixed income domestic mutual funds	142,136	-	-	142,136
Fixed income international mutual funds	28,180	-	-	28,180
Equity securities and mutual funds				
Corporate stocks	253,603	-	-	253,603
Mutual funds	170,097	-	-	170,097
Alternative investments	98,652	-	-	98,652
Real assets	86,074	_	-	86,074
Real estate			137,519	137,519
Total unrestricted investments	\$880,256	<u>\$239,476</u>	<u>\$137,519</u>	\$1,257,251

NOTE 4. Investments and Fair Value Measurements - continued

Temporarily restricted investments	Level 1	Level 2	Level 3	Total Fair <u>Value</u>
Cash and cash equivalents	\$ 90,002	\$ -	\$ -	\$ 90,002
Government obligations	\$ 90,002	78,567	\$ -	\$ 90,002 78,567
Corporate bonds	-	133,747	-	133,747
Fixed income domestic mutual funds	126,014	133,747	-	
Fixed income domestic indual rulids Fixed income international mutual funds	,	-	-	126,014
Equity securities and mutual funds	24,984	-	-	24,984
Corporate stocks	224,838	-	-	224,838
Mutual funds	150,803	-	-	150,803
Alternative investments	87,462	-	-	87,462
Real assets	76,311	-	_	76,311
Real estate		-	_	
Total temp restricted investments	<u>\$780,414</u>	<u>\$212,314</u>	\$ -	\$ 992,728
				Total Fair
	Level 1	Level 2	Level 3	Value
Permanently restricted investments				
Cash and cash equivalents	\$ 520,072	\$ -	\$ -	\$ 520,072
Government obligations	-	453,983	_	453,983
Corporate bonds	_	772,831	-	772,831
Fixed income domestic mutual funds	728,152	-	-	728,152
Fixed income international mutual funds	144,363	-	-	144,363
Equity securities and mutual funds				
Corporate stocks	1,299,187	-	-	1,299,187
Mutual funds	871,393	_	-	871,393
Alternative investments	505,384	_	_	505,384
Real assets	440,951	_	-	440,951
Real estate	-		<u>163,605</u>	<u>163,605</u>
Total perm restricted investments	<u>\$4,509,502</u>	<u>\$1,226,814</u>	<u>\$163,605</u>	\$5,899,921
Total investments	\$6,170,172	\$1,678,604	<u>\$301,124</u>	<u>\$8,149,900</u>

NOTE 5. Net Assets

Restrictions placed upon net assets as of June 30, 2021, and June 30, 2020, are as follows:

Temporarily restricted net assets are available for the following purposes as of June 30, 2021, and June 30, 2020:

	<u>2021</u>	2020
Scholarships	\$ 655,534	\$ 552,118
Booster	716,523	186,320
Alumni	34,993	35,476
Birch Creek Center	321	321
Faculty Development	596	1,011
Chancellor's Special Projects	5,247	4,092
Director's Special Projects	3,167	1,959
Growth	196	152
Campaign	29,762	75,526
Clubs, Departments & Other Programs	_630,714	_360,052
Total temporarily restricted net assets	\$ 2,077,053	<u>\$1,217,027</u>

Net assets were permanently restricted for the following purposes as of June 30, 2021, and June 30, 2020:

	<u>2021</u>	<u>2020</u>
Scholarships	\$ 7,099,077	\$ 5,441,527
Booster	73,065	60,432
Growth	45,506	37,625
Alumni	102,371	93,486
Clubs, Departments & Other Programs	299,316	266,850
Total permanently restricted net assets	\$ 7,619,335	\$ 5,899,920

NOTE 6. Leases in the Financial Statements of Lessors

On November 21, 2012, the Foundation (lessor) executed a new twenty-three year agreement to lease the property and equipment known as the Sparky's Garage (Restaurant) effective as of October 1, 2012. The monthly lease payments are \$1,800. The rate of \$1,800 will increase 2% on each anniversary of the lease. The lease payments were waived from January 1, 2013, to March 31, 2013.

Future minimum lease payments to be received are as follows:

Year	Amount
6/30/2022	\$25,686
6/30/2023	\$26,199
6/30/2024	\$26,724
6/30/2025	\$27,261
6/30/2026	\$27,810

NOTE 7. D.I. Emerick & M.B. Emerick Trusts

The D.I. Emerick and M.B. Emerick Trusts are separate legal entities and were established in 1981 in keeping with the Last Will and Testament of Mary Baker Emerick for the purposes of providing an art scholarship fund for needy students of high scholastic standing who desire to enter the teaching profession and in obtaining additional equipment and procuring library books for the use and benefit of the Art Department of the University of Montana – Western.

The trustees are independent of the University of Montana-Western Foundation and consist of the President, Academic Dean (or its equivalent office) and the Chairperson of the Art Department of the University of Montana – Western.

In the event the University of Montana – Western should be closed, removed from the City of Dillon, or reduced from the status of a post-secondary academic institution of higher learning, for the preparation of teachers the residual of the Trusts are to be paid to the Barrett Memorial Hospital and to the City of Dillon for the benefit of its public library.

The University of Montana-Western Foundation manages the investments on behalf of the Trusts and assesses an administrative fee based on the 18-month average of the trusts' market value. The annual fee was 1%. Total Foundation fee for the trusts for the year ending June 30, 2021 and 2020, were \$36,572 and \$36,206 respectively.